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**DIRECTORS'  
REPORT**

# DIRECTORS' REPORT

## FOR THE FINANCIAL YEAR ENDED ON 30 JUNE, 2021

Dear Shareholders,

In terms of provisions of section 184 of the Companies Act 1994, (Act no. XVIII of 1994), it is the pleasure of Board of Directors to submit its Report to the Shareholders for the Year Ended on 30 June, 2021 in the following paragraph.

### (i) Industry outlook

Metro Spinning Limited is one of the pioneers in the spinning industry in Bangladesh which was established in 9th May 1993. It is a Public Limited Company, listed with Dhaka Stock Exchange and Chittagong Stock Exchange in the year of March 14, 2002. It has a capacity of 34,872 spindles with state of art machinery, imported from Japan, China, India, Italy, USA, Germany and Taiwan. The company is producing quality yarn for the both export and local market with an annual production capacity of 4.50 million kg. Metro usually produces 20/1 to 80/1 count of 100 % Cotton Yarn, Grey Mélange Yarn and 100% white viscose. Metro is successfully created excellent name and fame for itself both in local and export market for its product and services provided to the customer from its inception till to date.

Spinning sub-sector remains crucial to RMG value chain helping to stabilize supply chain, while controlling costs. The products of the spinning sub-sector are cotton yarn, polyester, synthetic yarn, woolen yarn and blended yarn mixed of cotton and polyester of different counts (mostly up to 80 count). Yarns are being used by the weaving sub-sectors like specialized textiles, handlooms and knitting and hosiery. The growth in the export of clothing with the phasing out of MFA in 2005 has led to the setting up of 350 spinning mills and there has been a boost in investment since 2001. The private sector spinning mills can now meet around 100% demand of yarn at the domestic level as well as 95% of the demand for yarn for export oriented knit fabrics mills. In addition, almost 85% of cotton yarns and 50% demand for synthetic and blended yarn of export-oriented fabric producing mills are being met by the private sector spinning mills.

### (ii) The segment wise or product wise performance:

Particular	Unit	Year	
		2020- 2021	2019- 2020
Spindle	Number	34,872	34,872
Production Capacity (Yarn)	KG	4500 M.Ton	4500 M.Ton
Actual Production (Yarn)	KG	3465 M. Ton	2,630 M.Ton
Capacity Utilization	%	77.00%	58.44%

### (iii) Risk and Concern

Risks and concerns including internal and external risk factors, threat to sustainability and negative impact on environment

### 1. Industry Risk

Textile is the largest industrial sub-sector in Bangladesh. It contributes highest in the country's total export earnings, gives employment to over four million people meets the second basic need for clothing of the country and contributes around 50% of the industrial value addition. But after phasing out of the, Multi Fiber Agreement (MFA) the global textile trade is now free from quota restriction.

#### Management Perception

The textile industry has successfully coped with the post Multi Fiber Agreement (MFA) competitive situation. The force, which is helping the sector for its strong existence is emergence of backward linkage industries. Backward linkage industries are supporting for minimizing lead-time and cost of production. The company is a first state of backward linkage industry of yarn production that facilitates for better existence.

### 2. Interest Rate Risks

Interest/Financial charges are paid against any kind of borrowed fund. Volatility in money and increased demand for loan presses on interest rate structure to be fixed in high. Raising of interest rate increases the cost of fund for a company, which have borrowed fund, and consequently profit is squeezed.

#### Management Perception

The management of the Company is always aware of interest rate, which is concerned to the cost of fund of the company. The Management prefers in procuring of the long-term fund with minimum fixed interest rate and the short term fund with reasonable competitive rate. On the other hand, management of the company is emphasizing on equity based financing.

### 3. Exchange Rate Risk

The Company is export oriented. The products of the company are sold against foreign currency and payments for raw material are also made in foreign currency. If exchange rate is increased against local currency opportunity is created for getting more revenue against sale in local currency. On the other hand, if exchange rate goes down margin is squeezed in local currency.

#### Management Perception

The exchange rate of the country is traditionally witnessed of upward trends, which markets ample opportunity of export. On the other hand, management perceives revaluation of local currency i.e. down trend of exchange rate will have little impact on profitability of the company.

### 4. Market and Technology related Risk

Among the functional areas in a yarn company, marketing exerts the sheet part of the importance. Proper implementation of the marketing tools as well as identifying new client will ensure the success of the project. The continuous changes on performance in the garment and textile market will force company to catch the trend. For which the company has to produce yarn for international demand.

#### Management Perception

The company set its focus only in countries export Market through inland back-to-back letter of credits. The management is trying to sell through direct contact with the customers (RMG & Knitting Industries) in the selected regions understanding their needs. The company also has established relationship with potential buyers across the country and expects to find market for its capacity despite competition prevailing in the sector. Further the commercial bank and financial institutions provide a thrust in the textile sector as they provide credit facilities to RMG & knitting industries to acquire the yarn for their final products.

### 5. Changes in Economic & Political Condition

Changing economic conditions may affect the demand for the product offered by the company. Downturn of economic activity or uncertainty may result in a downturn in demand for loan funds for industry.

#### Management Perception

Social unrest due to political reasons may cause downturn the economic activity which will have impact on demands of textile. But as elected Government is in place, we can expect that political rivalry within democratic environment will not affect the manufacture sector.

### 6. Energy costs may rise

Due to the adverse power situation in the country especially insufficient availability natural gas, the utility cost increased. Continuous hike in power generating energy cost we are using captive gas line from Titas and producing own energy to run the factory by using world class gas generator. In this process tariff of gas, lube oil, spare parts cost and maintenance cost increased remarkably, causing increase in cost of goods sold and reducing profitability.

The Company itself sufficient in generating power by its own generators. However, in case of gas shortfall and subsequent rationing if any, then the productivity will be reduced. In that scenario, the overall sector will be affected.

### 7. Operational risks

Shortage of power supply, labor unrest, unavailability or price increase of raw material, natural calamities like flood, cyclone, earth quack etc. May disrupt the production of the Company and can adversely impact the profitability of the Company.

#### Management Perception

The compensation as well the benefit package will restrain the employees to leave their assignment and got for any employee movement for higher benefit packages. The project of the company is situated at a high land where less record of flood. The factory building has strong RCC foundation, RCC floor, pre- fabricated steel structure to withstand wind, storm rain etc. along with good drainage facility. The risks from these factors are also covered through insurance. The Company is also facilitated to keep a rational reserve for any future price escalation of the raw material.

### (iv) COGS, Gross/ Net Profit Margin Analysis

A discussion on Cost of Goods Sold, Gross Profit Margin and Net Profit Margin is as follows;

Particular	Year		Deviation (Increase/Decrease)
	2020-2021	2019-2020	
Cost of Goods sold	835,138,380	565,598,013	269,540,367
Gross Profit Margin	16.08%	16.42%	(0.34)%
Net profit Margin	7.06%	0.70%	6.36%

Cost of Goods sold increased due to increase of raw material cost, direct expenses and manufacturing overhead. Gross Profit Margin decreased due to increase of Cost of Goods Sold and Net profit margin Increased due increase of sales volume and sale value of yarns to some extent.

### (v) Extra-ordinary activities

There were no extraordinary activities during the year.

### (vi) Related party transactions

The following statement showing the related party transactions as per IAS-24 along with amount, nature of related party, nature of transactions and basis of transactions:

Particular	Nature of Relationship	Outstanding Balance as on 30 June, 2021
Maksons Spinning Mills Ltd.	Common Director	(1,64,47,452)

#### (vii) Utilization of Proceeds from Public Issue

This is not applicable for MSL as no such event of collecting fund from public issues took place during the year which would require adjustment or disclosure in the annual report.

#### (viii) Financial Result Deterioration after the Public Issue

An explanation if the financial results deterioration after the company goes for Initial Public Offering (IPO), Repeat Public Offering (RPO), Rights Share Offer, Direct Listing, etc.:

Not applicable.

#### (ix) Variance within the Quarterly Financial Statement and Annual Financial Statements

No significant variance occurs between Quarterly Financial performances and Annual Financial Statements.

#### (x) A statement of remuneration paid to the directors including independent directors

The Directors of the company did not taken any kind of remuneration except Board meeting fee during the year.

#### (xi) Fairness of Financial Statements

The management confirms that the financial statements i.e. the result of its operations, statement of cash flows and changes in equity of Metro Spinning Limited is prepared and presented fairly.

#### (xii) Proper Books of Accounts

The management of Metro Spinning Limited states that proper books of accounts have been maintained.

#### (xiii) Adaptation of Proper Accounting Policies and Estimates

The management of Metro Spinning Limited confirms that the appropriate accounting policies have been consistently applied in preparation of the financial statements and the accounting estimates are based on reasonable and prudent judgment.

#### (xiv) IAS/BAS/IFRS/BFRS Application

The management of Metro Spinning Limited confirms that the International Accounting Standards (IAS) or International Financial Reporting Standards (IFRS), as applicable in Bangladesh have been followed in preparation of the financial statements and any departure there from has been adequately disclosed.

#### (xv) Internal Control

The management confirms that internal control of Metro Spinning Limited is sound in design and has been effectively implemented and monitored.

#### (xvi) Minority Shareholders

A statement that minority shareholders have been protected from abusive actions by, or in the interest of, controlling shareholders acting either directly or indirectly and have effective means of redress:

Not applicable.

#### (xvii) Going Concern

The management confirms that there is no significant doubt upon the issuer company's ability to continue as a going concern.

**(xviii) Significant deviation from last year's operating result**

Financial Position	2020-2021	2019-2020	Deviation increase/(decrease)
Turnover	995,178,800	676,708,440	318,470,360
Less: Cost of Goods Sold	865,138,380	565,598,014	269,540,366
Gross Profit	160,040,420	111,110,426	48,929,994
Less: Operating Expenses	101,104,496	106,757,380	(56,52,884)
Operating Profit	58,935,924	4,353,046	54,582,878
Add: Non-Operating Income	14,788,410	2,243,604	12,544,806
Net Profit Before WPPE	73,724,334	6,596,650	67,127,684
Contribution to WPPE	3,510,683	314,124	3,196,559
Net Profit before Tax	70,213,651	6,282,526	63,931,125
Provision for Tax	9,264,336	1,538,239	7,726,097
Retained Earnings	60,949,315	4,744,287	56,205,028

During the year operating result significantly increased by the Good Grace of Almighty following the strict monitor of total business activities of the company by Board of Directors as well as value increase of yarns to some extent in compare to the previous year.

**(xix) Key Operating and Financial Data**

A statement of key operating and financial data of preceding 5 (five) years are given below:

<b>FIVE YEARS FINANCIAL STATISTICS</b>						Value in '000
Financial Position	2020-2021	2019-2020	2018-2019	2017-2018	2016-2017	
Authorized Capital	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	
Paid-up-capital	616,982	616,982	616,982	604,885	604,885	
Retained Earnings	60,949	13,461	12,926	5,649	-38,726	
Turnover	995,178	676,708	904,362	878,507	818,904	
Gross Profit	160,040	111,110	127,861	132,703	99,236	
Gross Profit in %	16.08%	16.42%	14.14%	15.11%	12.12%	
Net Profit Before Tax	70,213	6,282	16,883	12,042	-32,240	
Net Profit Before Tax in %	7.06%	0.93%	1.87%	1.37%	-0.39%	
Fixed Asset	648,559	779,662	798,482	811,295	821,851	
Current Asset	1,067,501	1,004,968	1,032,565	1,162,108	1,153,145	
Current Liabilities	682,907	759,751	779,454	941,974	1,086,908	
Net Current Assets	384,593	245,217	253,111	220,134	66,237	
<b>Key Financial Ratios</b>						
Current Ratio (Times)	1.56	1.32	1.32	1.23	1.06	
Quick Ratio (Times)	0.64	0.69	0.657	0.71	0.645	
Debt- Equity Ratio (Times)	0.27	0.78	0.78	0.92	1.073	
Time interest earned ratio (Times)	1.98	1.052	1.11	1.126	0.639	
Inventory Turnover (Times)	1.79	1.353	1.785	1.858	1.832	
Assets Turnover	1.108%	35.94%	45.27%	42.03%	40.17%	
Return on Assets	8.21%	0.33%	0.85%	0.58%	-0.16%	
Return on Equity	6.20%	0.69%	1.82%	1.27%	-0.34%	
Earning per Share (EPS)	0.99	0.08	0.21	0.09	-0.64	
Net Operating Cash Flow Per Share	0.54	0.76	2.65	0.69	-1.58	
Net Asset Value Per Share	18.36	14.53	14.88	15.53	15.88	
Dividend Per Share (DPS)	5%	2%	2%	2%	2%	
Book Value Per Share	Stock 17.80	Cash 8.5	Cash 7.8	Stock 9.4	Cash 8.7	
<b>Other Information</b>						
Total Share	6,16,98,275	61,698,275	60,488,505	60,488,505	60,488,505	
Number of Shareholders	6,840	6,822	7,682	7,707	8,086	
Number of Employees	699	665	914	895	825	

**(xx) Dividend**

Since the company has declared dividend so no explanation is required.

**(xxi) Interim Dividend**

The company did not declare any stock dividend or bonus share as interim dividend during the year.

**(xxii) Board Meetings and Attendance**

The total number of Board meetings held during the year and attendance by each Member:

Name Of Director	Position	Meeting Held	Meeting Attended
MOHAMMAD ALI KHOKON	CHAIRMAN	4	4
MOHD. SHOWKOT ALI	MANAGING DIRECTOR	4	4
MOHD. FERDOUS KAWSER MASUD	DIRECTOR	4	4
MRS. LAILA ALI	DIRECTOR	4	4
DR. MIJANUR RAHMAN	INDEPENDENT DIRECTOR	4	2
MD. IFTIKHAR-UZ-ZAMAN	INDEPENDENT DIRECTOR	4	4
MOHD.ASLAM PARVEZ	CFO (Till 27-01-2021)	4	3
MS.ZABUN NAHER	CFO (From 27-01-2021)		1
NOOR MOHAMMAD	COMPANY SECRETARY(Till 27-01-2021)	4	3
MD.MOZAMMEL HOQUE	COMPANY SECRETARY(From 27-01-2021)		1
IFFAT ADDNAN DINA	HIAC	4	4

**(xxii) Pattern of Shareholding and Name wise details**

A report on the pattern of shareholding disclosing the aggregate numbers of shares (along with name wise details) of the company for the year ended on 30th June 2021 stands as follows:

Name of the Shareholders	Status	Shares held	%
(a) Parent/Subsidiary/ Associated companies and other related parties	Nil	Nil	Nil
(b) Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary, Head of Internal Audit and their spouses and minor children:	Nil	Nil	Nil
Mr. Mohammad Ali Khokon	Sponsor & Chairman	47,48,423	7.70%
Mr. Mohd. Showkot Ali	Sponsor & Managing Director	14,57,260	2.37%
Mr. Ferdous Kawser Masud	Director	50,73,726	8.22%
Mrs. Laila Ali	Director	60,57,700	9.82%
Mr. Amzad Ali Badal	Sponsor	5,80,966	0.94%
Mrs. Hurer Nahar	Sponsor	6,43,881	1.04%
Sub-Total		18,561,956	30.09%
Institutions & General Public		43,136,319	73.80%
Total		61,698,275	100%
Ms. Zabun Nahar	Chief Financial Officer	Nil	Nil
Mr. Md. Mozammel Hoque	Company Secretary	Nil	Nil
Ms. Iffat Adnan Dina	Head of Internal Audit & Compliance	Nil	Nil
(c) Executives	Nil	Nil	Nil
(d) Shareholders holding 10% or more voting interest in the company	Nil	Nil	Nil

### Shareholding Structure

Category	Total Shareholding	Percentage (%)
Sponsors/Directors	18,561,956	30.09%
Financial Institutions	8,404,048	13.62%
General Public	34,732,271	56.29%
Total	61,698,275	100%

### (xxiv) Appointment or reappointment of Directors

In accordance with Article Nos. 124 & 125 Section 91(2) of Company Act 1994, Mr. Mohammad Ali Khokon and Mrs. Laila Ali, Directors both are due to Retire by rotation from the Board of Directors and being eligible, offer them for Re-Election. Board of Directors have re-elected both the Directors for the next term.

#### Mr. Mohammad Ali Khokon, Director

Mr. Mohammad Ali Khokon is the Director of the company. He has 35 years of Business Experience. He has visited many countries of the world in connection of business and thus gained vast experience and knowledge in Modern Methods, Technology, Production, Marketing and Management Techniques of textile industries. His wisdom helps company to formulate policy & to set strategic planning and direction for the entire range of its activities. Involved to set business planning, financial planning, marketing policy, procurement policy, dividend policy, operational policy, expansion/future business policy and other business affairs of the company. Deals with financial institutions, Government Regulatory Bodies, International vendors, legal bodies, and other concern department. He is also Director of Asia Insurance Limited and a President of Bangladesh Textile Mills Associations (BTMA). He is also a Director of Maksons Spinning Mills Ltd.

#### Mrs. Laila Ali, Director

Mrs. Laila Ali is the Director of the Company. She is a dynamic & hard working personnel and as well as bagged knowledge in Modern Methods, Technology, Production and Marketing & Management Techniques of textile industries by attending several course/seminars and visiting similar industrial concerns. Monitors organizational performance and aids the Managing Director to develop strategically goal which are attainable. She is also Director of Maksons Spinning Mills Ltd.

#### Independent Director

The Company has complied with the notification of the Bangladesh Securities and Exchange Commission with regard to appointment of Independent Director(s) to the Board. Accordingly, Metro Spinning Limited has two Independent Directors namely Mr. Md. Iftikhar-uz-Zaman and Dr. Mijanur Rahman.

### (xxv) Management Discussion and Analysis

The Management Discussion and Analysis signed by CEO/MD presenting details analysis of the company's position and operation is attached herewith as **Annexure-01**.

### (xxvi) Declaration by the CEO and the CFO

Declaration or certification by the CEO and the CFO to the Board as required under condition No. 3 (3) is disclosed herewith as **Annexure A**; and

### (xxvii) Report on Compliance of the Corporate Governance Code

The report as well as certificate regarding compliance of conditions of this Code as required under condition No. 9 is disclosed as herewith Annexure=B and Annexure-C.

#### Dividend

The Board of Directors has recommended 5% Stock Dividend for the year ended 30 June, 2021 to the shareholders whose name shall appear on the register of members on Record Date.

#### CONTRIBUTION TO NATIONAL EXCHEQUER

During the Financial Year under review the Company has contributed an amount of Tk. 128.60 lac to National Exchequer as Value Added Tax, Custom Duty and Income Tax.

#### Appointment of Auditors

The Auditors M/S. Kazi Zahir Khan & Co. Chartered Accountants, Shamsunnahar & Wazi Complex, 8th Floor, Siut-9B,31/C/1, Topkhana Road, Segun Bagicha, Dhaka-1000 have expressed their willingness to work with us as Statutory Auditor of the company. The Board of Directors has empowered the Honourable Chairman to take decision regarding appointment of Statutory Auditors and fix their remuneration of the company for the term (2021-2022) until next Annual General Meeting subject to approval of Shareholders.

#### APPOINTMENT OF COMPLIANCE AUDITOR

M/S. Saifur Enayet & Associates, Cost & Management Accountants, 73, Shah Makhdum Avenue, Sector-12, Uttara, Dhaka-1230, have express their willingness to work with us as Compliance Auditor of the company. The Board of Directors has decided to appoint them as compliance auditor for the term 2021-2022 subject to approval of Shareholders in 26th AGM of the company.

For and on Behalf of the Board of Directors,



Mohammad Ali Khokon  
Chairman